## BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Petition of Total Call Mobile, Inc., for Limited Designation as an Eligible Telecommunications Carrier

TIME:

**REPORTED BY:** 

Docket No. 12-2561-01

HEARING PROCEEDINGS

TAKEN AT:

Public Service Commission
Hearing Room 451
160 East 300 South
Salt Lake City, Utah

DATE:

Thursday, April 4, 2013

9:03 a.m.

Scott M. Knight, RPR

| 1  | APPEARANCES                       |
|----|-----------------------------------|
| 2  |                                   |
| 3  | ADMINISTRATIVE LAW JUDGE:         |
| 4  | MELANIE A. REIF                   |
| 5  |                                   |
| 6  | FOR DIVISION OF PUBLIC UTILITIES: |
| 7  | PATRICIA E. SCHMID, ESQ.,         |
| 8  | ASSISTANT ATTORNEY GENERAL        |
| 9  | 160 East 300 South                |
| 10 | Fifth Floor                       |
| 11 | Salt Lake City, Utah 84114        |
| 12 |                                   |
| 13 | FOR OFFICE OF CONSUMER SERVICES:  |
| 14 | Cheryl Murray                     |
| 15 |                                   |
| 16 | FOR TOTAL CALL MOBILE, INC.:      |
| 17 | NATHANIEL LAW, ESQ.,              |
| 18 | AMY INAGAKI, ESQ.,                |
| 19 | TOTAL CALL MOBILE, INC.           |
| 20 | 1411 West 190th Street            |
| 21 | Suite 700                         |
| 22 | Gardena, California 90248         |
| 23 |                                   |
| 24 |                                   |
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| 1  | Hearing Proceedings  |
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| 2  | April 4, 2013  |
| 3  | PROCEEDINGS  |
| 4  | THE HEARING OFFICER: All right. Very well.                           |
| 5  | Good morning, everyone. I'm Melanie Reif, administrative law         |
| 6  | judge for the Utah Public Service Commission. And this               |
| 7  | morning we have the hearing docketed for Docket No.                  |
| 8  | 12-2561-01. And this is the amended hearing notice pertaining        |
| 9  | to In the Matter of Petition of Total Call Mobile, Inc., for Limited |
| 10 | Designation as an Eligible Telecommunications Carrier.               |
| 11 | And let's move now to taking appearances, starting                   |
| 12 | with the applicant, who is joining us by phone.                      |
| 13 | MR. LAW: I am Nathaniel Law of Total Call Mobile.                    |
| 14 | N-a-t-h-a-n-i-e-l. Last name, L-a-w.                                 |
| 15 | THE HEARING OFFICER: And Mr. Law, could you                          |
| 16 | identify your position with Total Call.                              |
| 17 | MR. LAW: I am the associate general counsel of                       |
| 18 | Total Call Mobile.   |
| 19 | MS. INAGAKI: And   |
| 20 | THE HEARING OFFICER: Go ahead, please.                               |
| 21 | MS. INAGAKI: My name is Amy Inagaki. A-m-y,                          |
| 22 | I-n-a-g-a-k-i.   |
| 23 | THE HEARING OFFICER: And Ms. Inagaki, could                          |
| 24 | you please identify your position?                                   |
| 25 | MS. INAGAKI: I'm an attorney with Total Call                         |

| 1  | Mobile.   |
|----|---|
| 2  | THE HEARING OFFICER: Okay. And will either of                     |
| 3  | you be calling our witness today?                                 |
| 4  | Ms. Inagaki, will you be testifying on behalf of Total            |
| 5  | Call?   |
| 6  | MS. INAGAKI: No.  |
| 7  | THE HEARING OFFICER: Mr. Law, do you intend                       |
| 8  | to call a witness?  |
| 9  | MR. LAW: I will be the witness on behalf of Total                 |
| 10 | Call Mobile.  |
| 11 | THE HEARING OFFICER: Okay. Let's go off the                       |
| 12 | record for just a second.   |
| 13 | (A discussion was held off the record.)                           |
| 14 | THE HEARING OFFICER: We will be back on the                       |
| 15 | record.   |
| 16 | And just for clarification, Mr. Nathaniel Law, who is             |
| 17 | serving as general counsel, has also made it clear he will be     |
| 18 | testifying for Total Call in this hearing.                        |
| 19 | Ms. Schmid, your appearance, please.                              |
| 20 | MS. SCHMID: Thank you. Patricia E. Schmid with                    |
| 21 | the Utah Attorney General's office on behalf of the Utah Division |
| 22 | of Public Utilities. And with me as the Division's witness is Mr. |
| 23 | Casey J. Coleman.   |
| 24 | THE HEARING OFFICER: Okay. Thank you very                         |
| 25 | much.   |

| 1  | Ms. Murray.  |
|----|--|
| 2  | MS. MURRAY: My name is Cheryl Murray. I'm with                       |
| 3  | the Office of Consumer Services. And I'm appearing without           |
| 4  | counsel today.   |
| 5  | THE HEARING OFFICER: Okay. And would you do                          |
| 6  | me a favor and please make sure your microphone is on and            |
| 7  | you're speaking right into it and everyone can hear, especially      |
| 8  | those on the telephone.  |
| 9  | MS. MURRAY: Yes. Thank you.  |
| 10 | THE HEARING OFFICER: Thank you, everyone, for                        |
| 11 | joining us today.  |
| 12 | Mr. Law, I'm going to turn to you now. This is your                  |
| 13 | application, and to the extent that you're testifying, I'd also like |
| 14 | to swear you in. This is a little bit of an awkward situation for    |
| 15 | the reason being that you are not only counsel, but also serving     |
| 16 | as a witness in this case. But nevertheless, are you prepared to     |
| 17 | testify today?   |
| 18 | MR. LAW: Yes.  |
| 19 | THE HEARING OFFICER: And would you please                            |
| 20 | raise your right hand. And do you swear that the testimony that      |
| 21 | you're about to give today is the truth?                             |
| 22 | MR. LAW: Yes.  |
| 23 | THE HEARING OFFICER: Okay. Thank you.                                |
| 24 | Understanding that you're under oath, sir, you may proceed.          |
| 25 | TESTIMONY OF NATHANIEL LAW   |

| 1  | MR. LAW: Ithank you. I would just like to state                     |
|----|---|
| 2  | that theDPU and Total Call Mobile have agreed upon a                |
| 3  | stipulation and settlement agreement                                |
| 4  | THE REPORTER: I'm sorry. I'm having a really                        |
| 5  | hard time hearing.  |
| 6  | THE HEARING OFFICER: Mr. LawMr. Law, I'm                            |
| 7  | having a hard time hearing you. And I'm really close to the         |
| 8  | phone. And the court reporter cannot hear you at all, so            |
| 9  | MR. LAW: I apologize. Is this better?                               |
| 10 | THE HEARING OFFICER: That is much better.                           |
| 11 | Thank you.  |
| 12 | MR. LAW: Okay. II have no other testimony                           |
| 13 | other than the application that we have submitted. I also would     |
| 14 | like to state for the record that Total Call Mobile, as well as the |
| 15 | Division of Public Utilities and the Office of Consumer Services,   |
| 16 | has agreed upon a stipulation and settlement agreement in this      |
| 17 | docket.   |
| 18 | THE HEARING OFFICER: Do you have anything                           |
| 19 | further to add, sir?  |
| 20 | MR. LAW: Other than the documents that are on                       |
| 21 | record, I do not.   |
| 22 | THE HEARING OFFICER: Okay. And let's address                        |
| 23 | those. But before we get to those, inasmuch as you're serving       |
| 24 | as counsel today but you are not admitted to practice in the        |
| 25 | state of Utah, is there a particular waiver that you're looking to  |

|    | Treating Froceedings 04/04/13  |
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| 1  | seek?  |
| 2  | MR. LAW: Yes. Forfor this purpose of this                            |
| 3  | docket only, I am requesting a waiver of Utah Administrative         |
| 4  | Code Rule R-746-106.   |
| 5  | THE HEARING OFFICER: Very good, sir. The                             |
| 6  | actual rule is 746-100-6. So it's 746-100-6, just for clarification. |
| 7  | MR. LAW: Oh.   |
| 8  | THE HEARING OFFICER: And your request for                            |
| 9  | waiver is granted, assuming no opposition.                           |
| 10 | MS. SCHMID: The Division has no objection.                           |
| 11 | THE HEARING OFFICER: Okay. All right. Thank                          |
| 12 | you, sir.  |
| 13 | And with respect to your documents, let's get to                     |
| 14 | those real quick here. I know that they are in the docket, but I     |
| 15 | would like to address them inasmuch as we'll take administrative     |
| 16 | notice of them. Would you like to identify those for the             |
| 17 | Commission.  |
| 18 | MR. LAW: The document on file with the                               |
| 19 | Commission is the petition, the original petition by Total Call      |
| 20 | Mobile, which was filed on November 6, 2012, originally.             |
| 21 | There's also an amended petition of Total Call Mobile filed on       |
| 22 | December 26th, 2012. There is thealso the direct testimony of        |
| 23 | Mr. Hideki Kato, the chief operating officer of Total Call Mobile,   |
| 24 | also filed on December 26th, 2012. And finally, the stipulation      |

and settlement agreement between Total Call Mobile and the

25

| 1  | DivisionDepartment of Public Utilities and the Utah Office of      |
|----|--|
| 2  | Consumer Services  |
| 3  | THE HEARING OFFICER: Okay.   |
| 4  | MR. LAW:dated March 21st, 2013.                                    |
| 5  | THE HEARING OFFICER: Thank you, Mr. Law.                           |
| 6  | Is there any objection to the Commission taking                    |
| 7  | administrative notice of those documents referenced?               |
| 8  | MS. SCHMID: No objection.  |
| 9  | MS. MURRAY: No objection.  |
| 10 | THE HEARING OFFICER: Okay. Thank you, Mr.                          |
| 11 | Law.   |
| 12 | I do want to make one quick note with respect to                   |
| 13 | the petition that was originally filed. The stamp that I have on   |
| 14 | that indicates that it was filed on the 14th of November, so       |
| 15 | that's the date it was actually taken in by the Commission. II     |
| 16 | don't have an earlier date on that.                                |
| 17 | Also, if Iif I might add just for suggestion and/or                |
| 18 | inquiry, is there a reason why Mr. Kato is not joining us today?   |
| 19 | MR. LAW: He's actually out of the office, and so                   |
| 20 | I'm sitting in in his stead.                                       |
| 21 | THE HEARING OFFICER: Okay. For future                              |
| 22 | reference, it would be real helpful if we could make sure that the |
| 23 | person who's filing testimony is also available at the hearing in  |
| 24 | case there are any questions or cross-examination that needs to    |
| 25 | take place. And that would also relieve you of beingbeing put      |

| 1  | in an awkward position of having to serve not only as counsel   |
|----|---|
| 2  | but also as witness.  |
| 3  | MR. LAW: Understood.  |
| 4  | THE HEARING OFFICER: Okay. So just going                        |
| 5  | forward, that would bethat would be terrific.                   |
| 6  | Mr. Law, I'm going to ask counsel who's present                 |
| 7  | here today if they have any questions for you, and then I may   |
| 8  | have questions. So I'll turn now to the Division.               |
| 9  | MS. SCHMID: The Division has no questions.                      |
| 10 | THE HEARING OFFICER: Okay. And Ms. Murray?                      |
| 11 | MS. MURRAY: The Office has no questions.                        |
| 12 | THE HEARING OFFICER: Okay. Thank you both.                      |
| 13 | Mr. Law, as you know, there are a couple of                     |
| 14 | intervenors in this case, and they are the Utah Rural Telecom   |
| 15 | Association, as well as the Salt Lake Community Action          |
| 16 | Program. It's my understanding, based on your filing the        |
| 17 | stipulation and settlement agreement which was filed with the   |
| 18 | Commission on March 26th, that those two parties are aware of   |
| 19 | your meeting to discuss the stipulation and settlement          |
| 20 | agreement.  |
| 21 | MR. LAW: Okay.  |
| 22 | THE HEARING OFFICER: Anddo you know                             |
| 23 | whether those individuals received a copy of the settlement and |
| 24 | stipulation agreement?  |
| 25 | MR. LAW: Let me   |

| 1  | I am not aware at the time; however, I can                     |
|----|--|
| 2  | investigate further.   |
| 3  | THE HEARING OFFICER: Do you know of any                        |
| 4  | approval or objection that they have shared with you regarding |
| 5  | this stipulation and settlement agreement?                     |
| 6  | MR. LAW: I am not aware of any.                                |
| 7  | THE HEARING OFFICER: Okay. Very good.                          |
| 8  | MS. MURRAY: Your Honor?  |
| 9  | THE HEARING OFFICER: Yes, Ms. Murray.                          |
| 10 | MS. MURRAY: Excuse me. I received a call this                  |
| 11 | morning from Ms. Wolf, representing Salt Lake Community        |
| 12 | Action Program, and she said I could represent they have no    |
| 13 | objection to the stipulation.                                  |
| 14 | THE HEARING OFFICER: Okay. Thank you very                      |
| 15 | much.  |
| 16 | Mr. Law, did you hear that?                                    |
| 17 | MR. LAW: I believeI heard part of it. I know that              |
| 18 | it was from the Salt Lake Community Action.                    |
| 19 | THE HEARING OFFICER: Yes. Salt Lake                            |
| 20 | Community Action Program contacted the Office of Consumer      |
| 21 | Services this morning to note that they do not object. So my   |
| 22 | next question is, doesdoes anybody present have anyany         |
| 23 | information as far as URTA, the Utah Rural Telecom?            |
| 24 | MS. SCHMID: The Division does. Would you like                  |
| 25 | that to be presented through Division's witness or through     |

| 1  | counsel?  |
|----|---|
| 2  | THE HEARING OFFICER: We'll wait. Thank you                      |
| 3  | very much.  |
| 4  | Okay. Mr. Law, is there anything further that you               |
| 5  | would like to add with respect to youryour application?         |
| 6  | MR. LAW: I do not.  |
| 7  | THE HEARING OFFICER: Okay. And before we                        |
| 8  | move to the Division, just one bit of clarification: Is itis it |
| 9  | correct that you are seeking the ETC designation for            |
| 10 | USFfederal USF but you're not seeking state USF? Is that        |
| 11 | correct?  |
| 12 | MR. LAW: That is correct. We are only seeking                   |
| 13 | federal USF support.  |
| 14 | THE HEARING OFFICER: Okay. All right. Thank                     |
| 15 | you very much for answering my questions.                       |
| 16 | And I'm going to turn now to the Division and allow             |
| 17 | them to make their presentation.                                |
| 18 | MS. SCHMID: Thank you. The Division would like                  |
| 19 | to call Mr. Coleman as its witness. Could Mr. Coleman please    |
| 20 | be sworn?   |
| 21 | THE HEARING OFFICER: Yes.                                       |
| 22 | Mr. Coleman, would you please raise your right                  |
| 23 | hand. And do you swear that the testimony you're about to give  |
| 24 | is the truth?   |
| 25 | MR. COLEMAN: Yes.   |

| 1  |  | THE HEARING OFFICER: Thank you.                     |
|----|--|---|
| 2  |  | CASEY J. COLEMAN, being first duly sworn, was       |
| 3  | examined and testified as follows:                           |   |
| 4  | TES  | STIMONY OF CASEY COLEMAN                            |
| 5  | EXAM   | MINATION  |
| 6  | BY-M   | S.SCHMID:   |
| 7  | Q.   | Good morning. Could you please state your name,     |
| 8  | by whom yo   | ou are employed, and business address for the       |
| 9  | record?  |   |
| 10 | Α.   | Casey J. Coleman. I work for the Division of Public |
| 11 | Utilities. B   | usiness address is 160 East 300 South, Salt Lake    |
| 12 | City, Utah 84114.  |   |
| 13 | Q.   | Have you participated in this docket on behalf of   |
| 14 | the Division?  |   |
| 15 | Α.   | Yes.  |
| 16 | Q.   | Did you participate in the settlement discussions   |
| 17 | that resulted in the filed stipulation?                      |   |
| 18 | Α.   | Yes.  |
| 19 | Q.   | Could you please tell me if URTA, Utah Rural        |
| 20 | Telecom Association, also participated in those discussions? |   |
| 21 | Α.   | Yes, they did.                                      |
| 22 | Q.   | Do you have a statementa brief statement in         |
| 23 | support of   | the stipulation to offer?                           |
| 24 | Α.   | Yeah. The Division has reviewed the application     |
| 25 | and the inf  | ormation that's been provided by Total Call, and we |

| 1  | support the stipulation in that we believe that Total Call should  |   |  |
|----|--|---|--|
| 2  | be approved as an ETC.   |   |  |
| 3  | V  | Ve also know that the information was provided or   |  |
| 4  | at least reviewed by URTA and they don't object to the             |   |  |
| 5  | stipulation as well, sothe information we have there. We           |   |  |
| 6  | believe it will allow another competitor to enter into the prepaid |   |  |
| 7  | wireless and wireless market for Lifeline customers.               |   |  |
| 8  | Q. [   | Does the stipulation provide that Total Call is not |  |
| 9  | currently seeking any Utah USF?                                    |   |  |
| 10 | Α. Υ   | es, it does.  |  |
| 11 | Q. A   | And does the stipulation provide that if Total Call |  |
| 12 | decides to seek Utah USF in the future, it will file a separate    |   |  |
| 13 | application requesting such state support?                         |   |  |
| 14 | Α. \   | es, that's correct.                                 |  |
| 15 | N  | MS. SCHMID: That is all from the Division. He's     |  |
| 16 | now available for questions.                                       |   |  |
| 17 | Т  | HE HEARING OFFICER: Thank you.                      |  |
| 18 | N  | Ar. Law, do you have any questions for Mr.          |  |
| 19 | Coleman?   |   |  |
| 20 | N  | MR. LAW: I do not.                                  |  |
| 21 | Т  | HE HEARING OFFICER: Ms. Murray, any                 |  |
| 22 | questions?   |   |  |
| 23 | N  | MS. MURRAY: No, I do not.                           |  |
| 24 | Т  | HE HEARING OFFICER: Mr. Coleman, just a             |  |
| 25 | couple of follow-up questions.                                     |   |  |

THE WITNESS: Sure. 1 2 THE HEARING OFFICER: You indicated that URTA 3 did participate in the discussion, in the settlement discussion. 4 And have they given you their authority to represent that they do 5 not object? 6 THE WITNESS: It's--generally, I know that they are 7 not opposed to the stipulation that's out there. Did they 8 explicitly say that I could represent that? I wouldn't--I wouldn't 9 say that I had that authority, but having conversations with the 10 counsel and having done this before. I know that they're not 11 opposed to the stipulation and what--what it says, so . . . 12 THE HEARING OFFICER: Okay. And URTA is not 13 here today? 14 THE WITNESS: Correct. 15 THE HEARING OFFICER: Just making note. 16 THE WITNESS: But there were e-mails sent out to 17 them with the stipulation and also with this so that they were 18 aware of the proceeding and what was happening, so . . . 19 THE HEARING OFFICER: Okay. Thank you. Is it 20 the Division's position that the settlement as proposed is just 21 and reasonable in result? 22 THE WITNESS: Yes. 23 THE HEARING OFFICER: Okay. Thank you, Mr. Coleman. No further questions. 24 Ms. Murray? 25

| 1  | MS. MURRAY: Do you want to swear me?                                 |  |  |  |  |
|----|--|--|--|--|--|
| 2  | THE HEARING OFFICER: Sure. Do you                                    |  |  |  |  |
| 3  | do you swear that the testimony you're about to give is the          |  |  |  |  |
| 4  | truth?   |  |  |  |  |
| 5  | MS. MURRAY: Yes.   |  |  |  |  |
| 6  | THE HEARING OFFICER: Thank you. Please                               |  |  |  |  |
| 7  | proceed.   |  |  |  |  |
| 8  | TESTIMONY OF CHERYL MURRAY   |  |  |  |  |
| 9  | MS. MURRAY: The Office analyzed the application                      |  |  |  |  |
| 10 | of Total Call Mobile from the impact it would have on the            |  |  |  |  |
| 11 | ratepayers that we represent   |  |  |  |  |
| 12 | residential, small commercial, irrigators. We asked some data        |  |  |  |  |
| 13 | requests to clarify some of the information in the application,      |  |  |  |  |
| 14 | participated in the settlement discussion, where there were          |  |  |  |  |
| 15 | further clarifications provided. And we believe that the             |  |  |  |  |
| 16 | settlement as presented, the stipulation as presented today, is      |  |  |  |  |
| 17 | in the public interest and will result in just and reasonable rates. |  |  |  |  |
| 18 | THE HEARING OFFICER: Thank you, Ms. Murray.                          |  |  |  |  |
| 19 | Ms. Murray, earlier you mentioned that you were notified this        |  |  |  |  |
| 20 | morning by Betsy Wolf of the Salt Lake Community Action              |  |  |  |  |
| 21 | Program. And your  |  |  |  |  |
| 22 | information that you shared during that time, you were not           |  |  |  |  |
| 23 | actually under oath. Does that represent a true statement?           |  |  |  |  |
| 24 | MS. MURRAY: Yes. She did call me, say she                            |  |  |  |  |
| 25 | would be unable this morningor unable to make the hearing            |  |  |  |  |

| 1  | and said I could represent that they did not oppose the        |  |  |
|----|--|--|--|
| 2  | stipulation.   |  |  |
| 3  | THE HEARING OFFICER: Okay. Thank you for                       |  |  |
| 4  | that clarification.  |  |  |
| 5  | Mr. Law, I jumped ahead a little bit. You're                   |  |  |
| 6  | welcome to ask any questions you have of Ms. Murray from the   |  |  |
| 7  | Office of Consumer Services.                                   |  |  |
| 8  | MR. LAW: I have no questions for Ms. Murray.                   |  |  |
| 9  | THE HEARING OFFICER: Okay. Ms. Schmid, do                      |  |  |
| 10 | you have questions?  |  |  |
| 11 | MS. SCHMID: No questions.                                      |  |  |
| 12 | THE HEARING OFFICER: Okay. Before we                           |  |  |
| 13 | conclude, Mr. Law, let me ask you one final thing just to make |  |  |
| 14 | sure we have it on the record. With respect to the settlement  |  |  |
| 15 | proposal that you have filed with the Commission, is it your   |  |  |
| 16 | position, as the applicant, that the settlement as proposed is |  |  |
| 17 | just and reasonable in result?                                 |  |  |
| 18 | MR. LAW: Yes, that is my position.                             |  |  |
| 19 | THE HEARING OFFICER: Okay. Thank you very                      |  |  |
| 20 | much. Are there any questions before we adjourn?               |  |  |
| 21 | MS. SCHMID: Nothing further from the Division.                 |  |  |
| 22 | THE HEARING OFFICER: Okay.                                     |  |  |
| 23 | MS. MURRAY: Nothing from the Office.                           |  |  |
| 24 | THE HEARING OFFICER: Okay. Mr. Law, is there                   |  |  |
| 25 | anything thatthat you have a question on?                      |  |  |

|    | nearing Proceedings 04/04/13                                | 10 |
|----|---|----|
| 1  | MR. LAW: Nothing further, your Honor.                       |    |
| 2  | THE HEARING OFFICER: Okay. Very good.                       |    |
| 3  | Thank you for your time today. And an order on this will be |    |
| 4  | produced in short order. Okay. Thank you. Have a good day.  |    |
| 5  | (Proceedings adjourned at 9:23 a.m.)                        |    |
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